![gateway logo]
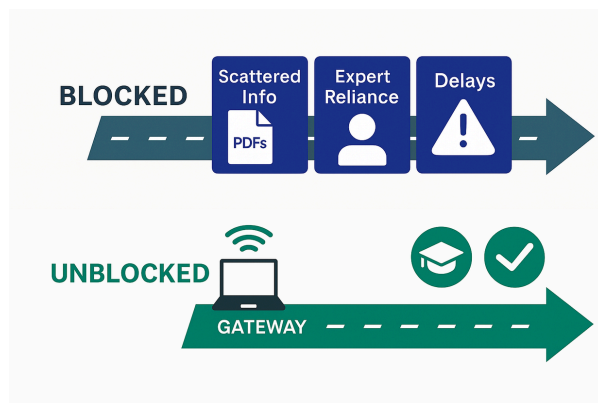
Scaling InQuik's Modular Construction Technology to Save $1M+ Annually

The Challenge:

How Do You Scale Training Efficiently at Global Scale?

As a global leader in modular bridge construction, InQuik is redefining infrastructure by offering a scalable model that allows companies to build pre-engineered bridges. To sustain rapid growth globally, InQuik needed a solution to expand its networks of partners, clients, and engineers.

Knowledge Transfer

InQuik's expansion model required seamless knowledge transfer for partners, clients, and contractors.

Knowledge Gap

Essential knowledge was siloed—stored in PDFs, folders, emails, and within the minds of individual experts.

Time and Cost

Without a streamlined training system, it became increasingly challenging to maintain speed and cost efficiency across projects.

The Approach:

Centralized Digital Training to Scale & Monetize Knowledge

Gateway helped InQuik scale its training efficiently, ensuring every engineer, contractor, and partner had access to structured, self-paced learning that saves time and cost for every stakeholder.

> First of all – WOW – **this training system is top-notch** and I'm teary as I review it all.
>
> **Erin Cook**
> Chief of Staff at InQuik

120 documents and files, 57 hours of asset gathering and 239 hours of training module creation

Four tailored training journeys on an all-in-one platform.

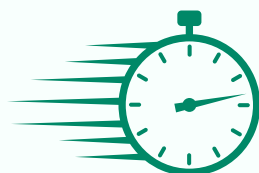**Three main groups of learners**

Licensees & Contractors

Engineers & On-Site Workers

Sales & Partner Teams

Drive Global Growth with Scalable, Standardized Training & Save $1M Annually

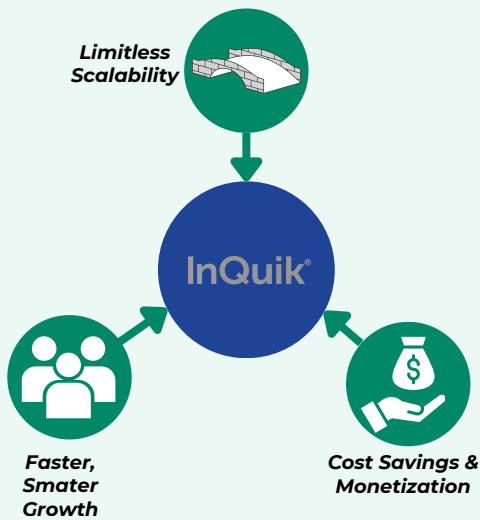## $1,000,000+
saved in annual onboarding and training costs

⬇13,400+ hours
saved through faster material gathering and content creation, reduced manager time on onboarding tasks, and accelerated employee & customer learning

$4.67 M
projected cost savings over 5 years

Why Our Solution Works for InQuik®

With Gateway's platform in place, InQuik now has reliable, consistent onboarding and training capabilities that serve as an uncommon competitive advantage for high-growth companies.

Limitless Scalability

Faster, Smater Growth

Cost Savings & Monetization

InQuik®

Limitless Scalability
Our structured training model ensures seamless expansion, enabling different stakeholders to follow a standardized, repeatable process, ensuring consistency across all projects.

Faster, Smarter Growth
Real-time learner tracking, streamlined stakeholder management, and mobile-friendly training make it easy for teams to learn on the job and apply knowledge instantly, ensuring bridges are built quickly, safely, and efficiently.

Cost Savings & Monetization
InQuik not only saves $1M+ annually by eliminating training inefficiencies but also turns training into a revenue driver, potentially offering price incentives for partners and clients who complete the program.

Gateway helped us **scale training efficiently through a standardized system,** making it easier for our partners to install bridges correctly while saving them money. Despite our complex technology, Gateway **streamlined knowledge transfer** and ensured everyone had access to the right information. This platform isn't just onboarding & training – it's **a growth tool** that helps us expand faster and more efficiently.

Logan Mullaney
CEO of InQuik®

Ready to turn your training into a growth engine?

Schedule a consultation via
https://meetings.hubspot.com/hanh-linh